



We are just a piece of the puzzle.

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I have been involved with the drug testing industry for more than 30 years. In my role at Quest Diagnostics, I work to cultivate a respectful, family-like atmosphere between our team and our network of reseller partners. We don't view challenges as problems; we identify ways to solve them and achieve the best outcomes.

I see my team as a piece of the bigger puzzle - the piece that gets to build strong relationships. We support our clients' growth and success with expertise, trust, and exceptional service. When they win, we win, and together we achieve our common goal of helping to maintain safe, healthy workplaces. It doesn't get much better than that.

## Lori Reinhardt

National Sales Manager, Channel/Reseller Partnerships Quest Diagnostics Employer Solutions